The India-EU Skills Development Project





Trainees

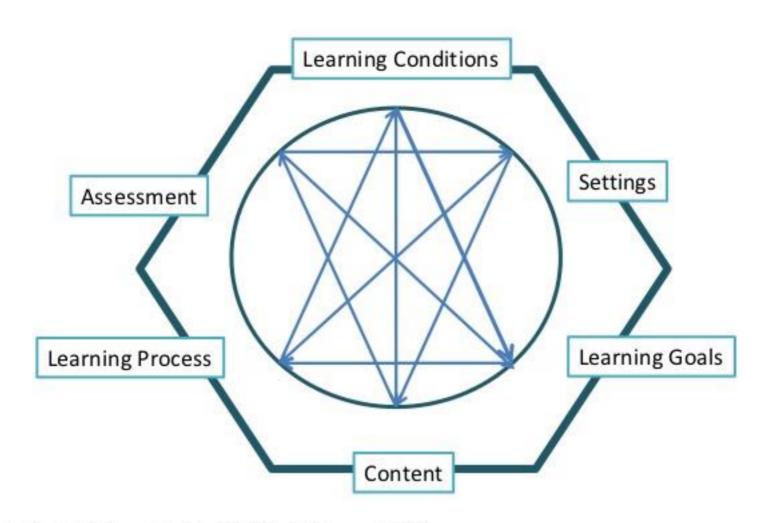
Alexander Siboni SSTE Training of Trainers

Introduction



- We always start with the learners
- In training planning
 - Integration
 - NOS 26: Support and coach learners
 - ► Hiim & Hippe
 - ► Rationale: Why?
 - Objectives

The Didactic Relationship Model



The Didactical Relationship Model (Hiim & Hippe, 1998)

Rationale



- The more you know about learning
 - The easier it is to find solutions
 - The more interesting learning become for you as facilitator
- The more you know about the learner
 - ▶ Better motivation = more fun

Learning objectives



- At the end of the session the learner should be able to
 - Overall: Implement training based on trainees individual characteristics
 - Specific:
 - Use the learning process to plan training
 - Adapt training according to learner's learning style
 - Analyse learner's background and motivations and suggest solutions

What is learning?



- 1. Learning is a process not a product
- Learning involves change in knowledge, beliefs, behaviors or attitudes
- 3. Learning is not something done to students, but rather something students themselves do
- 4. Ambrose: "How learning works"

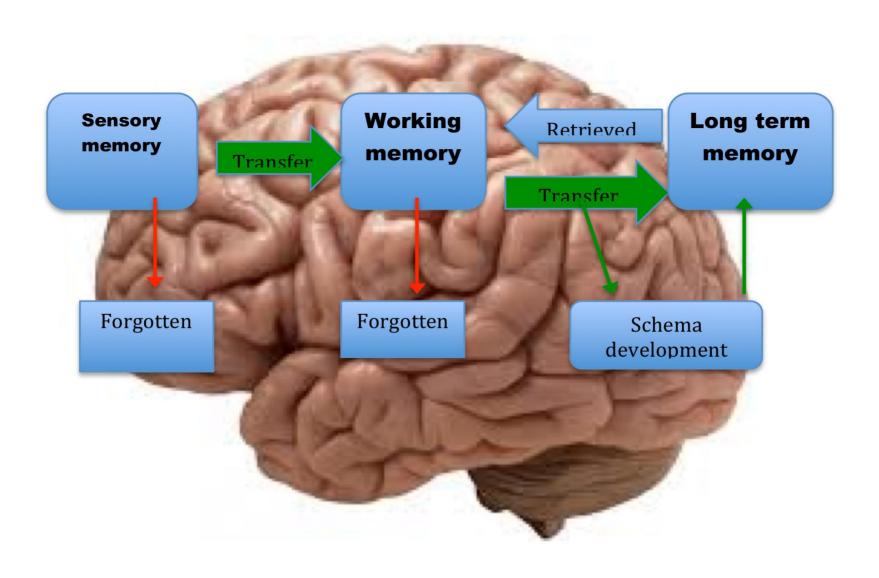
Another phrase



- Learning results from what the student does and thinks and only from what the student does and thinks. The teacher can advance learning only by influencing what the student does to learn.
 - Herbert A. Simon, one of the founder of the field of cognitive science

How do we learn?





Individual assignment India EU Skills Development Project

- Think about the last thing you learned to DO
- ▶ 1. In pairs: Explain how you learned it using the learning process
- Prepare for a short presentation
- ▶ 2. One person will present and all prepare 3 questions to check understanding of the model

Learning styles



- We all learn have different learning styles
- Several models but VAK simple and understandable for learners
- **VAK**
 - Visual learners: Preference for seeing or observing things
 - Auditory learners: Preference of information through listening
 - Kinaesthetic learners: Preference for physical experience: touching, feeling, doing

Let's test ourselves



- VAK document and test
- How many
 - Visual
 - Auditory
 - Kingesthetic

Learner background (

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- Demographic,
- Cultural background
- Prerequisites for learning (dynamic)
 - Feelings
 - Attitudes
 - Skills
 - Understanding
- Prior learning history

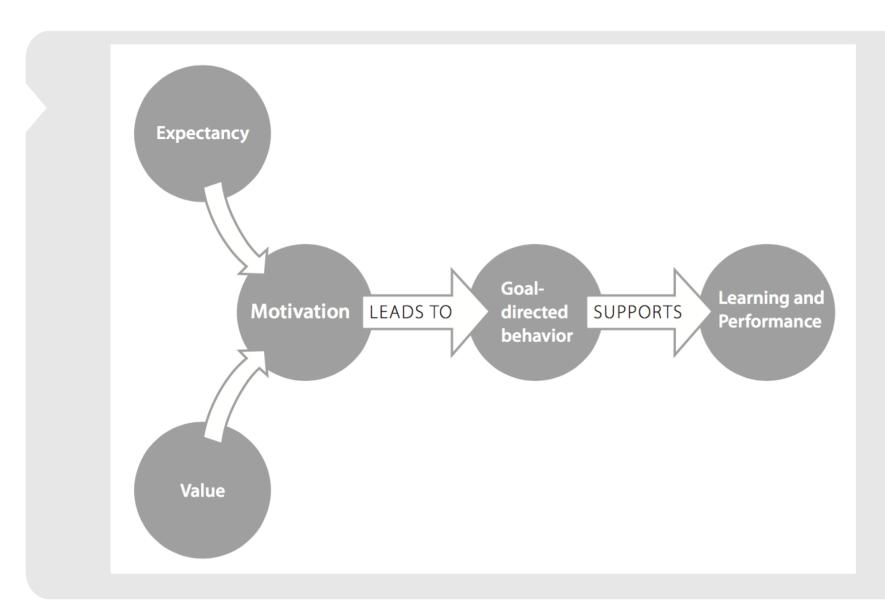
Motivation



- What do students expect?
- What do they value?
- How can you change expectations and valuations to increase motivation?

Learner motivation (**)





Learner strenghts and weakpesses from TNA

Strengths

1	2	3
Self discipline 10	Positive attitude 12	Discipline 9
Willingness to study 7	Eager to know new 8	Willingness to learn 8
Concentration 5	Hard working 7	Attitude 7
Teamwork 5	Obedient 7	Hard working 7
Practical skills 4	Participative 6	Communication 7
Hard work 4		
Ability to grasp		
important points 4		
Unity 4		
Self-confidence 4		

Learner strenghts and weakpesses from TNA

Weaknesses

1	2	3
Communication 20	Lack of	Communication 15
Laziness 14	confidence/stage fear	Stage fear 5
Lack of aim/interest 9	22	Time
Lack of confidence 8	Communication 8	management/short
Fear 7	Lack of knowledge 6	tempered 5
English 7	Attitude/spirit 6	In serious 4
Lack of basic	Understanding 5	Misbehaved 4
knowledge 7	Misuse of	
Absenteeism 7	technology/use of	
	social networks 5	
	Absent 5	

Group work - Cafe Mode India EU Skills Development Project

- ▶4 Café's
 - **▶**Learning process
 - ► Learning style
 - ► Learner background
 - **▶**Learner motivation
- ►One "manager" in each Café
- List of solutions to student problems based on Café content
- ▶15 min. in each Café
- Presentation by manager

Repetition and tomorro India EU Skills Development Project

- Write list of 10 key words from today
- **Tomorrow**
- Presentation of new curricula
 - The trainer read QP's
 - Trainer network
 - Collegial super vision and observation
 - Nho will do a 7 min. presentation of CBT/curriculum development/learning process/learning style/motivation?
- ►How was today?